



Seminars

Positively Reducing Conflict

Seminar Length: 4 hours*

Participant Numbers: 10 min, 25 max*

Participants: any level within the organization*

* recommended

Our seminars are all *modular* by design – meaning that they are highly customizable to suit your exact needs. We partner closely with you to ensure we completely understand your desired outcomes. We invest the time to ensure we understand your organization and tailor the pre work, seminar and post work to get you the results you want.

Seminar Title: Positively Reducing Conflict

Successful organizations know that negative conflict within an organization creates moral problems, slowdowns in work and employee dissatisfaction.

Nothing causes high turnover to happen quicker than negative conflicts within an organization. When hurt feelings are involved, anger rears its ugly head and the harmony of a workplace is shattered.

Conflict does not have to be a negative thing. When we understand others, feelings of hurt and anger are removed and conflict can be seen in a very positive light – increased motivation by creating new stimulus; creating new ways to streamline your organization and increasing moral with your employees; increased group cohesiveness.

This action packed seminar will teach you how to root out the basic causes of negative conflict and you will understand why people act the way they do – and equally important, why *you* act and react the way *you* do. You will understand what drives and motivates the people you work with.

You will actively participate in learning the 4 character styles and how to work with each one. You will be able to tell immediately which character style each individual prefers so as to work with them more effectively.

You will learn simple, proven techniques that will absolutely reduce and eliminate hostility in the workforce.

Facilitated in a fun and thought provoking way, this seminar is a must for any organization wanting greater harmony and positive productivity in the workplace

Fees

†Discounts available for Educational and Non/Not for Profit Organizations

Facilitation Fees	Participant Guides	Travel Expenses
\$3,000 per Half Day†	\$25 per person (or we can send you the electronic file to print)	Agreed in advance and charged additionally

Add another seminar to make a Full Day and benefit from a 30% discount

Marketing

We are available to partner with you to create electronic materials (at no cost) to help you communicate and market this seminar inside your organization.

Optional Extras

Consider investing in a personal behavioral assessment tool (such as Myers Briggs, SDI or DISC) for each Participant. We can make each of these available to you and can facilitate a discussion with your Participants about the results.

Another optional extra we offer as a suitable compliment for this seminar is 360 degree assessment tool to help Participants get an accurate benchmark measure; (from their peers, direct reports, boss and external constituents) as to how they are perceived by others. A post seminar assessment is recommended within 90days to help track improvements.

Our Promise **#1 Best Content** - We commit to always providing you access to the **BEST CONTENT** available.
#2 Best Person - We promise you the **BEST PERSON** from our team to meet your exact needs and serve your organizational culture.
#3 Best Results - We promise you **BEST RESULTS** within your organization as an end product of our training & development work with you.

Other Seminars available

Customer Centered Service • Personal and Interpersonal Effectiveness • Team Excellence • Work/Life Balance and Goal Setting
 Bridging the Generation Gap • Workplace Diversity – Valuing Differences • Time Management • Leading Others • Business Financial Intelligence

We also offer

Keynotes Coaching