



Seminars

Positively Reducing Conflict

Seminar Length: 4 hours*

Participant Numbers: 10 min, 25 max*

Participants: any level within the organization*

* recommended

Our seminars are all *modular* by design – meaning that they are highly customizable to suit your exact needs. We partner closely with you to ensure we completely understand your desired outcomes. We invest the time to ensure we understand your organization and tailor the pre work, seminar and post work to get you the results you want.

Seminar Title: Positively Reducing Conflict

Successful organizations know that negative conflict creates morale problems, challenges in productivity and employee dissatisfaction.

Nothing causes staff turnover to soar than negative conflicts within an organization. When hurt feelings are involved, anger rears its ugly head and the harmony of a workplace is shattered.

Conflict does not have to be a negative thing. When we better understand what motivates others; feelings of hurt and anger are removed and conflict can be seen in a very positive light.

Surveys tell us that talented people leave negative work environments.

This action packed seminar will teach you how to identify the basic causes of conflict and will help you understand why people act the way they do and of equal importance, why *you* act and react the way *you* do!

By way of purpose driven exercises and engaging real-life scenarios you will learn about the *6 Human Needs* along with the *4 Character Styles* and how to work well with anyone. You will leave with a renewed sense of how to communicate well with others; in person, phone or email.

You will learn simple, proven techniques that will *absolutely* reduce and eliminate hostility in the workforce significantly and sustainably.

Facilitated in a fun and thought provoking way, this seminar is a must for any organization wanting greater harmony and positive productivity in the workplace

Fees

[†]Discounts available for Educational and Non/Not for Profit Organizations
Add another seminar to make a Full Day and benefit from a 30% discount

Facilitation Fees	Participant Guides	Travel Expenses
\$3,000 per Half Day [†]	\$25 per person (or we can send you the electronic file to print)	Agreed in advance and charged additionally

Marketing

We are available to partner with you to create electronic materials (at no cost) to help you communicate and market this seminar inside your organization.

Optional Extra - Online Pre & Post Survey

We've all heard the phrase "what gets measured gets done" because it's true! We encourage you to consider investing in a pre and post seminar survey. There's a lot of talk about different types of surveys—we have found that a simple (10 question) survey that's online (less than 5mins to complete) which is voluntary and confidential provides the most accurate pulse check on the heart of the team/organization.

We offer these at \$300 in total regardless of the amount of Participants. To emphasize this is a total figure, not per Participant and includes the pre and post survey (which we recommend 21 days after the seminar).

Our Promise **#1 Best Content** - We commit to always providing you access to the **BEST CONTENT** available.
#2 Best Person - We promise you the **BEST PERSON** from our team to meet your exact needs and serve your organizational culture.
#3 Best Results - We promise you **BEST RESULTS** within your organization as an end product of our training & development work with you.

Other Seminars available

Customer Centered Service • Personal and Interpersonal Effectiveness • Team Excellence • Work/Life Balance and Goal Setting
 Bridging the Generation Gap • Time Management • Leading Others • Business Financial Intelligence

We also offer



Keynotes



Coaching